March 28, 2016
A request was made by a resident to illustrate how the Town arrived at an alternate income scenario if the negotiated PILOT agreement is not approved by Town Meeting. As such, two worksheets are shown. The first is the PILOT worksheet showing the negotiated $\$ 210$ million value as the Year 1 starting point. As previously noted, this amount depreciates by $3 \%$ annually, but is then increased annually by $2.5 \%$ as Exelon's share of added taxation revenue to the Town. The expected total value of this PILOT program over the twenty years is $\$ 75.26$ million.

The second Worksheet shows a tax scenario WITHOUT a PILOT in place. It is speculative, however, but is based upon Exelon's initial appraisal of $\$ 160$ million. Please keep in mind that some or all of this would change if initial values were deemed to be higher (or lower), if the annual depreciation figures in any year(s) were greater than $3 \%$. Further, the lost revenue would likely be compounded by the added cost to the Town in technical and legal costs determining and defending our proposed taxable values. Simply put, this is for illustrative purposes only and is used to show the significance in twenty-year revenues. Questions on these may be directed to the office of the Town Administrator by email at TA@townofmedway.org

TOWN OF MEDWAY

## EXELON PILOT \& CPA PAYMENTS TABLE

NEGOTIATED PILOT

| YEAR | QUARTER | NEW PLANT PILOT VALUE | PILOT PAYMENT ANNUAL TOTAL | QUARTERLY PILOT PAYMENT AMOUNTS | CPA PAYMENT AMOUNT (3\% of PILOT Payment) (Due September 1 Annually) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | \$210,000,000.00 | \$3,830,400.00 |  | \$114,912.00 |
| 2 |  | \$208,950,000.00 | \$3,811,248.00 |  | \$114,337.44 |
|  | 1 |  |  | \$952,812.00 |  |
|  | 2 |  |  | \$952,812.00 |  |
|  | 3 |  |  | \$952,812.00 |  |
|  | 4 |  |  | \$952,812.00 |  |
| 3 |  | \$207,905,250.00 | \$3,792,191.76 |  | \$113,765.75 |
|  | 1 |  |  | \$948,047.94 |  |
|  | 2 |  |  | \$948,047.94 |  |
|  | 3 |  |  | \$948,047.94 |  |
|  | 4 |  |  | \$948,047.94 |  |
| 4 |  | \$206,865,723.75 | \$3,773,230.80 |  | \$113,196.92 |
|  | 1 |  |  | \$943,307.70 |  |
|  | 2 |  |  | \$943,307.70 |  |
|  | 3 |  |  | \$943,307.70 |  |
|  | 4 |  |  | \$943,307.70 |  |
| 5 |  | \$205,831,395.13 | \$3,754,364.65 |  | \$112,630.94 |
|  | 1 |  |  | \$938,591.16 |  |
|  | 2 |  |  | \$938,591.16 |  |
|  | 3 |  |  | \$938,591.16 |  |
|  | 4 |  |  | \$938,591.16 |  |
| 6 |  | \$204,802,238.16 | \$3,735,592.82 |  | \$112,067.78 |
|  | 1 |  |  | \$933,898.21 |  |
|  | 2 |  |  | \$933,898.21 |  |
|  | 3 |  |  | \$933,898.21 |  |
|  | 4 |  |  | \$933,898.21 |  |
| 7 |  | \$203,778,226.96 | \$3,716,914.86 |  | \$111,507.45 |
|  | 1 |  |  | \$929,228.71 |  |
|  | 2 |  |  | \$929,228.71 |  |
|  | 3 |  |  | \$929,228.71 |  |
|  | 4 |  |  | \$929,228.71 |  |


| 8 |  | \$202,759,335.83 | \$3,698,330.29 |  | \$110,949.91 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  |  | \$924,582.57 |  |
|  | 2 |  |  | \$924,582.57 |  |
|  | 3 |  |  | \$924,582.57 |  |
|  | 4 |  |  | \$924,582.57 |  |
| 9 |  | \$201,745,539.15 | \$3,679,838.63 |  | \$110,395.16 |
|  | 1 |  |  | \$919,959.66 |  |
|  | 2 |  |  | \$919,959.66 |  |
|  | 3 |  |  | \$919,959.66 |  |
|  | 4 |  |  | \$919,959.66 |  |
| 10 |  | \$200,736,811.46 | \$3,661,439.44 |  | \$109,843.18 |
|  | 1 |  |  | \$915,359.86 |  |
|  | 2 |  |  | \$915,359.86 |  |
|  | 3 |  |  | \$915,359.86 |  |
|  | 4 |  |  | \$915,359.86 |  |
| 11 |  | \$199,733,127.40 | \$3,643,132.24 |  | \$109,293.97 |
|  | 1 |  |  | \$910,783.06 |  |
|  | 2 |  |  | \$910,783.06 |  |
|  | 3 |  |  | \$910,783.06 |  |
|  | 4 |  |  | \$910,783.06 |  |
| 12 |  | \$198,734,461.76 | \$3,624,916.58 |  | \$108,747.50 |
|  | 1 |  |  | \$906,229.15 |  |
|  | 2 |  |  | \$906,229.15 |  |
|  | 3 |  |  | \$906,229.15 |  |
|  | 4 |  |  | \$906,229.15 |  |
| 13 |  | \$197,740,789.45 | \$3,606,792.00 |  | \$108,203.76 |
|  | 1 |  |  | \$901,698.00 |  |
|  | 2 |  |  | \$901,698.00 |  |
|  | 3 |  |  | \$901,698.00 |  |
|  | 4 |  |  | \$901,698.00 |  |
| 14 |  | \$196,752,085.50 | \$3,588,758.04 |  | \$107,662.74 |
|  | 1 |  |  | \$897,189.51 |  |
|  | 2 |  |  | \$897,189.51 |  |
|  | 3 |  |  | \$897,189.51 |  |
|  | 4 |  |  | \$897,189.51 |  |
| 15 |  | \$195,768,325.08 | \$3,570,814.25 |  | \$107,124.43 |
|  | 1 |  |  | \$892,703.56 |  |
|  | 2 |  |  | \$892,703.56 |  |
|  | 3 |  |  | \$892,703.56 |  |
|  | 4 |  |  | \$892,703.56 |  |


| 16 | \$194,789,483.45 | \$3,552,960.18 |  | \$106,588.81 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$888,240.04 |  |
|  |  |  | \$888,240.04 |  |
|  |  |  | \$888,240.04 |  |
|  |  |  | \$888,240.04 |  |
| 17 | \$193,815,536.03 | \$3,535,195.38 |  | \$106,055.86 |
|  |  |  | \$883,798.84 |  |
|  |  |  | \$883,798.84 |  |
|  |  |  | \$883,798.84 |  |
|  |  |  | \$883,798.84 |  |
| 18 | \$192,846,458.35 | \$3,517,519.40 |  | \$105,525.58 |
|  |  |  | \$879,379.85 |  |
|  |  |  | \$879,379.85 |  |
|  |  |  | \$879,379.85 |  |
|  |  |  | \$879,379.85 |  |
| 19 | \$191,882,226.06 | \$3,499,931.80 |  | \$104,997.95 |
|  |  |  | \$874,982.95 |  |
|  |  |  | \$874,982.95 |  |
|  |  |  | \$874,982.95 |  |
|  |  |  | \$874,982.95 |  |
| 20 | \$190,922,814.93 | \$3,482,432.14 |  | \$104,472.96 |
| 1 |  |  | \$870,608.04 |  |
| 2 |  |  | \$870,608.04 |  |
| 3 |  |  | \$870,608.04 |  |
| 4 |  |  | \$870,608.04 |  |
|  |  | \$73,076,003.27 |  | \$2,192,280.10 |
|  |  |  | \$75,268,283.37 |  |

TOWN OF MEDWAY
EXELON POSSIBLE PAYMENTS TABLE
NON-PILOT - EXELON INITIAL VALUE $\{\$ 160 \mathrm{~m}\}$


| 8 | \$154,483,303.49 \$2,817,775.46 | \$84,533.26 |
| :---: | :---: | :---: |
|  |  | \$704,443.86 |
|  |  | \$704,443.86 |
|  |  | \$704,443.86 |
|  |  | \$704,443.86 |
| 9 | \$153,710,886.97 \$2,803,686.58 | \$84,110.60 |
|  |  | \$700,921.64 |
|  |  | \$700,921.64 |
|  |  | \$700,921.64 |
|  |  | \$700,921.64 |
| 10 | \$152,942,332.54 \$2,789,668.15 | \$83,690.04 |
|  |  | \$697,417.04 |
|  |  | \$697,417.04 |
|  |  | \$697,417.04 |
|  |  | \$697,417.04 |
| 11 | \$152,177,620.87 \$2,775,719.80 | \$83,271.59 |
|  |  | \$693,929.95 |
|  |  | \$693,929.95 |
|  |  | \$693,929.95 |
|  |  | \$693,929.95 |
| 12 | \$151,416,732.77 \$2,761,841.21 | \$82,855.24 |
|  |  | \$690,460.30 |
|  |  | \$690,460.30 |
|  |  | \$690,460.30 |
|  |  | \$690,460.30 |
| $13$ | \$150,659,649.11 \$2,748,032.00 | \$82,440.96 |
|  |  | \$687,008.00 |
|  |  | \$687,008.00 |
|  |  | \$687,008.00 |
|  |  | \$687,008.00 |
| $14$ | \$149,906,350.86 \$2,734,291.84 | \$82,028.76 |
| 1 |  | \$683,572.96 |
| 2 |  | \$683,572.96 |
| 3 |  | \$683,572.96 |
| 4 |  | \$683,572.96 |
| 15  <br>  1 <br>  2 <br>  3 <br>  4 | \$149,156,819.11 \$2,720,620.38 | \$81,618.61 |
|  |  | \$680,155.10 |
|  |  | \$680,155.10 |
|  |  | \$680,155.10 |
|  |  | \$680,155.10 |



